**Jonathan R. Geserick**

214.207.0708 | Jonathan@Geserick.com

Highly versatile manager with a powerfully diverse and unique skill set. I have specifically sought to acquire skills in a variety of functional areas from Software Engineering to Finance, from Negotiating to Patents. I believe the diverse set of skills I have attained give me a unique ability to help take your organization to the next level.

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**Professional Experience**

**Nationwide Mediators and Arbitrators, LLC** | San Antonio, TX (2015-Present)

Chief Legal Officer

Lead and oversee a team of professional mediators and arbitrators, ensuring case deadlines are met and high standards of service are maintained. Manage complex legal matters while personally conducting mediations and arbitrations across a wide range of disputes. Provide strategic leadership, compliance oversight, and guidance, to support the company’s mission of delivering efficient and fair alternative dispute resolution.

**AT&T** | San Antonio, TX (2015-2013)

Director of Strategic Sourcing

Responsible for working with both the Engineering teams and the Suppliers to find the most cost effective solutions to meet requirements. Developed sourcing strategies to reduce costs and expedite delivery. Worked with suppliers to improve quality while reducing cost. Utilized a variety of strategies in price negotiations including “clean sheet analysis” and reverse auctions. Negotiated one-time buys to maximize savings on products the company used frequently.

* + Negotiated over **$100M savings annually** along with favorable contractual terms
	+ **Managed >$900M** in annual purchases
	+ **Negotiated Master Purchase Agreements** with top suppliers with favorable terms whose contracts other managers were unable to close worth nearly **$1 billion**.

**AT&T** | San Antonio, TX (2009-2015)

Information Technology Auditor

Recruited to the group to perform Information Technology audits due to my technical background and knowledge of Cybersecurity, my role evolved to include business process and financial audits (including Sarbanes-Oxley). Developed complete audit programs including identifying risks and controls as well as devising the best way to test the controls. Performed audit testing related to financial information, information assurance, user access, sensitive personal information, and overall adherence to corporate policies. Wrote audit reports for distribution to senior management including the CEO.

**Permian Mineral Tax Consultants** | San Antonio, TX (2009-Present)

Owner

To maintain my legal skills, I opened a small Property Tax consulting business helping owners of Oil & Gas Royalties to reduce their property taxes. I perform all the sales and marketing to a very difficult to reach, affluent market segment. My client base increases annually and includes one of the largest private oil and gas royalty owners in the country. Annually, I average 30% reductions in my clients’ taxes totaling roughly $4.8M in savings to date.

**St. Mary’s University School of Law** | San Antonio, TX (2007-2009)

Full Time Law Student

Attended Law School Full time while working part time to further my education and fulfill a dream of becoming an attorney.

* Staff Writer for *The Scholar* Law Journal
* Member of the Honor Society (Phi Delta Phi)

**THE INFORMATICS INFORMATION GROUP** | San Antonio, TX (2004-2008)

Senior Consultant

Hired as a Systems Architect to work with business units to gather system requirements and design the high-level system which could then be sent to Project Managers for implementation. Managed departmental workload and assigned projects team members. Resolved disputes between corporate representatives and customer. Developed new business processes and streamlined existing ones. Facilitated complex meetings and resolved differences between parties. Presented reports to Command leadership.

* + **Reduced cycle times by 30%** by re-engineering the acquisition business processes.
	+ **Designed classified systems** for tracking injured soldiers from the battlefield to the hospital.

**University of Dallas School of Business** | Irving, TX (2000-2002)

Part Time MBA Student

Attended classes at night while working full time to further my education and accelerate my career.

**Nortel Networks** | Richardson, TX (1999-2004)

Software Engineer

Developed software to make products compatible with the telephone network in India; debugged code to ensure software performed properly; reviewed technical standards to ensure product compliance; ensured continuous operation of $5 million of equipment; created and maintained documentation for International Standards Organization (ISO) compliance and certification; facilitated meetings with customers to gather and document requirements.

**Education**

**Juris Doctor (JD)**; St. Mary’s University | San Antonio, TX (2009)

**Master of Science in Business Administration (MBA)**; University of Dallas | Irving, TX (2002)

**Bachelor of Science, Computer Science**; The University of Texas at Austin | Austin, TX (1999)

**Cybersecurity Undergraduate Certificate**; Champlain College | Burlington, VT (2017)

**Certifications**

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| * U.S. Patent & Trademark Office Reg. No. 76,081
* State Bar of Texas Member No. 24072113
* Certified Information Systems Auditor (CISA)
 | * Certified Professional in Supply Management (CPSM)
* Project Management Professional (PMP)
* Certified Internal Auditor (CIA)
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