





# Opening Remarks Commissioner Conway



### Agenda







# Rate Review: Background & Context



### **DOI** Regulated Products





# The DOI has been reviewing health insurance plans for 40+ years



### When reviewing premiums, the DOI scrutinizes these key items:

- The proposed premiums that the companies have requested. The DOI needs to make sure they are neither too high nor too low and requires the companies to submit their justifications for their premiums.
- Any changes in the benefits offered.
- The plans must meet the federal ACA requirements, as well as Colorado laws and mandates.
- The plans must do what they say they do.
  - For example: if a plan is a silver metal level plan, then the plan must cover approximately 70% of healthcare costs (while the consumer pays approximately 30%).

# The rate filings are made up of a series of excel and PDF documents



- 2 Actuarial Memorandums:
  - 1. Colorado Specific located under With Reinsurance heading on **Supporting Documentation** tab
  - 2. Federal redacted version located in a Reviewer Note on *Filing Correspondence* tab
- Rate/Rule Schedule tab contains the Rate Manual (rates/factors/rating formula)



### The DOI reviews & approves rates





### What is included in a health insurance rate?





Cost of health services (doctors office visits, hospital stays, labs, xrays, etc)

Cost of prescription drugs

Costs of the insurance company, including profit

### How are health insurance rates developed?



#### 1. Data Collection

Insurers use past experience to look at trends

- Claims data (medical and pharmacy data)
- Demographic data (population)
- Economic data (inflation, medical cost, economic factors)



## How are health insurance rates developed? Continued



#### 2. Risk Assessment

 Insurers assess the future risk of the insured population compared to other insurers and their own experience to adjust past experience

To try to ensure premiums are set at the right price for the future costs!



## How are health insurance rates developed? Continued



#### 3. Cost Estimation

- "Trend Analysis"
  - Insurers project future medical costs based on Step (1) and (2)
  - Insurers analyze trends in both "unit cost" and "use" of services, as well as any new services/drugs/technologies



# How are health insurance rates developed? Cont'd



#### 4. Add in Administrative Costs

- Marketing
- Salaries
- Overhead expenses
- Profit Margins
- Taxes & Fees



### Other Key Items Incorporated into Rates



### Colorado Reinsurance Program (since 2020) individual market only

- Reinsurance pays a portion of high-cost claims
- This allows insurance companies to lower the premiums for individual health insurance plans
- As the reinsurance program brings health insurance premiums down, the amount of money the federal government spends on Affordable Care Act (ACA) premium tax credits also goes down
- The federal government passes that same amount of money through to the state to fund the reinsurance program and maintain lower premiums and market stability

## Other Key Items Incorporated into Rates Cont'd



### Colorado Option Program (since 2023) - individual & SG market

- Carriers all offer the SAME health insurance plan the benefits and cost-sharing in the plan are the same for the most common services from all companies
- The Colorado Option law includes mechanisms to hold carriers and hospitals accountable for reducing the cost of health insurance for consumers
- During rate review, the DOI verifies how carriers have reduced reimbursement rates and premiums in Colorado Option plans in compliance with statute and regulations



# 2026 Rate Filings Overview: Small Group Market



### **Small Group Definition Size Analysis**

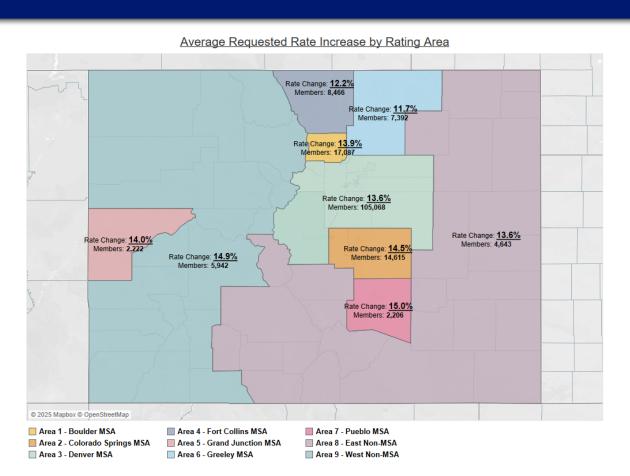


- Senate Bill 24-073 changed the definition of a small group employer from "no more than one hundred (100) eligible employees" to "no more than fifty (50) eligible employees"
- The DOI was required to evaluate the impact on rates from changing the market eligibility. The law required the DOI to evaluate whether the change would result in an additional rate increase of more than 3%. If that was the case, the change would be repealed.
- The DOI's analysis showed that the impact of the change was an additional
   0.8% increase in premiums, allowing the change to move forward.

Employers with 51-100 employees have up to 5 years to make the switch to the large group market.

### Average Requested Premium Increase of 13.6%



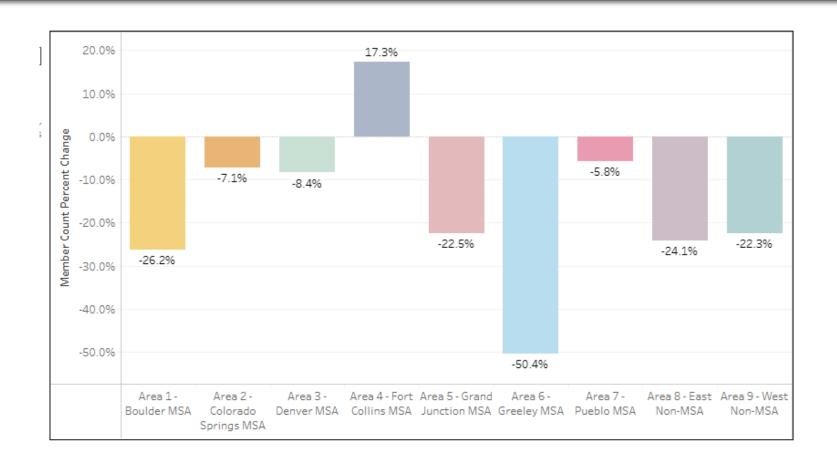


### Average Requested Premium Increase by company Department of Regulatory Agencie

Carrier	Average Requested Rate Increase (%)
Kaiser Foundation of Colorado	7.8%
Kaiser Permanente	3.6%
Rocky Mountain Hospital & Medical Services (Anthem)	14.5%
Unitedhealthcare of Colorado	15.5%
United Healthcare Insurance Company	16.7%

### Projected Change in Enrollment





# Key drivers impacting SG requested rate increases



- Medical and Pharmaceutical Trends
  - On average between 5.8%-9.4% annual increase
- Anticipated small group ACA market enrollment loss
  - Estimated 11% enrollment decrease compared to 2025
- Small group employer size change
  - 0.8% (SB24-073)
- Increased profit/contingency loads
- Tariff uncertainty



# 2026 Rate Filings Overview: Individual Market



### Loss of ePTC is Skyrocketing Premiums



Expiration of ePTC

100,000-110,000

**Coloradans Lose Coverage** 

40%
Cut to the
Reinsurance
Program

28%

# Avg requested premium increase

With the expiration of ePTCs, premiums will be more expensive, resulting in *fewer* people being able to afford their health insurance coverage..

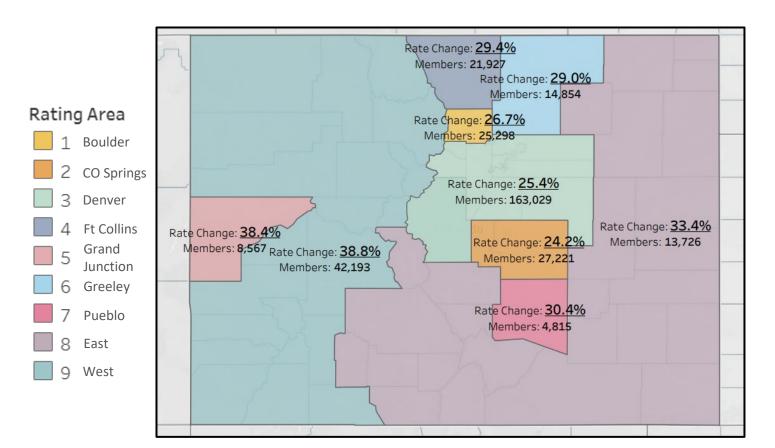
When coverage becomes unaffordable, many healthier individuals choose to drop their coverage. Anticipating that a higher proportion of individuals with greater health care needs will remain enrolled, *insurers raise* premiums to account for the increased morbidity in the risk pool.

The reinsurance program reduces premiums; and therefore, it reduces the amount the federal government pays in subsidies. The state keeps those savings in the form of "pass-through" funds via a 1332 Waiver. The main source of funding for the reinsurance program is the 1332 waiver. When fewer people have insurance and when subsidies are cut, that leads to less funding for the reinsurance program.

As a result, insurers have requested to increase premiums by 28% for 2026, on average. These premium increases will impact individuals and families who purchase their coverage in the individual market, which is approximately 321,000 Coloradans.

### 2026 Proposed Premium Increases as a Result of ePTC Expiration

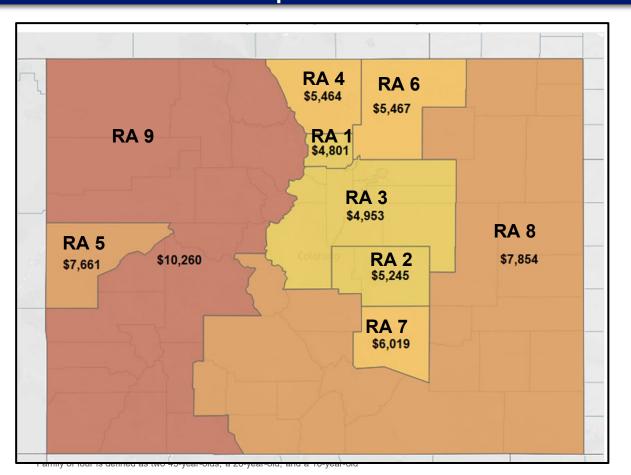




These premium increases will impact 321,000 Coloradans

### 2026 Annual Premium Increases for a Family of Four\* as a Result of ePTC Expiration

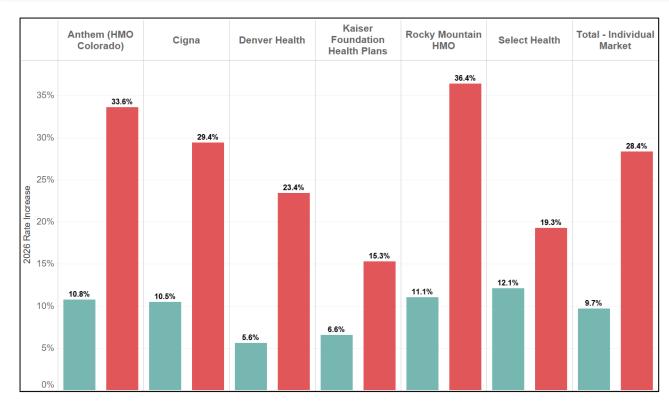




Family of Four Premium Increase			
Rating Area (RA)	2026 Annual Premium	Approx. Net Premium Increase - 400% FPL	
<b>1</b> - Boulder	<b>1</b> - Boulder \$24,453		
2 - CO Springs	\$26,027	\$15,027	
3 - Denver	\$25,129	\$14,129	
4 - Fort Collins	\$25,676	\$14,676	
<b>5</b> - Grand Junction	\$29,091	\$18,091	
6 - Greeley	\$25,686	\$14,686	
<b>7</b> - Pueblo	\$26,419	\$15,419	
8 - East	\$32,309	\$21,309	
9 - West	\$36,832	\$25,832	

### Projected Rate Impacts due to ePTC Expiration



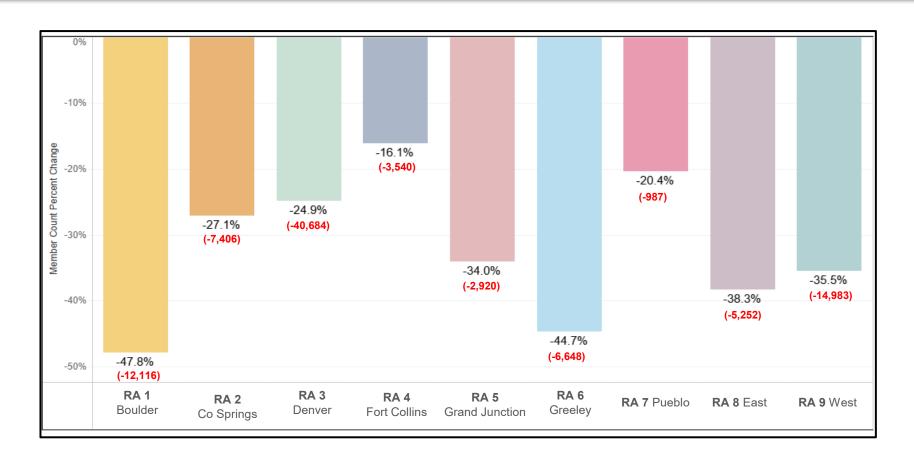


- 2026 Rate Increase if ePTCs continue
- 2026 Rate Increase if ePTCs expire

- The expiration of ePTCs will create a 17% rate increase in the individual market
  - Approximately half of this rate increase is due to reinsurance federal funding decrease
- If ePTCs were to continue and reinsurance continued to have same 20% premium reduction, the average rate increase would be 9.7% across all carriers in the individual market

### Projected Change in Enrollment





# Average Net (Member Paid) Premium Increase 2025 → 2026



2025 to 2026 Avg Member Premium Increase			
Average Statewide Increase (gross avg increase, without financial assistance)	Subsidized Enrollees ( <u>net avg increase</u> , Income <400% FPL)	Subsidized Enrollees* ( <u>net avg increase</u> , Income 400% - 500% FPL)	
28%	171%	196%	

<sup>\*</sup>currently eligible for ePTC

### Changes to 2026 On-Exchange HIAE Subsidy



	Current HIAE State Subsidy (PY25)	New HIAE State Subsidy (PY26)	
Effective Dates	1/1/25 - 12/31/25	1/1/26 - 12/31/26	
Subsidy Type	Out-of-Pockets Costs	Premium Wrap**	
Enrollee Eligibility	150-200% FPL	0-200% FPL	
Subsidy Value	94AV (Increased from 87AV under ACA)	\$50 pmpm (1st household enrollee) \$18 pmpm (subsequent enrollees)	** Switching from an out- of-pocket cost subsidy to a premium subsidy in
			2026 to reduce coverage losses

### Impact of 2026 On-Exchange HIAE Subsidy



FPL Cohort	PY25 Average Monthly Premium	PY26 Average Monthly Premium- After Federal Cuts	Percent Change PY25-PY26 After Federal Cuts	PY26 Average Monthly Premium- with HIAE Subsidy	PY26 Premium Reduction due to HIAE Subsidy	
< 150 %	\$3	\$28	+833%	\$0	-100%	
150-200%	\$17	\$88	+418%	\$38	-57%	
						** Impact of HIAE subsidy for one person in a household in Plan Year 2026



# Impacts to HIAE Programs in PY26+

Reinsurance

Significant reduction in federal 1332 waiver funding → lower program impact → higher premiums

On-Exchange Subsidy

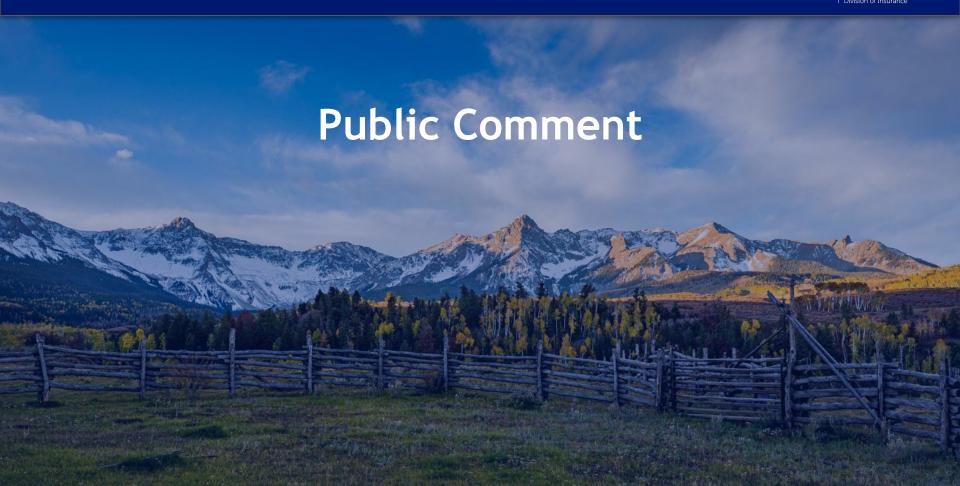
→ higher
premiums from
federal actions
leads to switch to
a premium wrap
to try to keep
people covered

**OmniSalud** 

Significantly
less funding
available →
Approximately
80% of people
enrolled in
2026 will lose
coverage

<sup>\*\*</sup>The state program cuts, combined with the federal impacts, lead to a projected <u>loss of</u> 110,000 enrollees (-34%) in Colorado's individual market in 2026.\*\*





### The DOI publicly releases rate filings to allow for public review & comment



Rate filings can be accessed through a system called SERFF (The System for Electronic Rates & Forms Filing). Three "Pro-tips" when utilizing SERFF:

1. Create a shortcut to SERFF once you've navigated there to return easily



- 1. When using the search function, filter by the month/year you wish to search within (e.g. June 2024). This will help reduce the volume of search results
- 1. When using the search function, search by full name of the company (HMO) Colorado), and not the DBA or common name (e.g. Anthem)

For a step-by-step guide on how to access rate and form filings through SERFF visit our website







# Written public comment due by 5pm, Aug 12

